

## Job Objective:

A results-driven professional with chronicled success in **Supply Chain Management** and **Project Management**; Seeking to leverage expertise in optimizing processes, driving operational efficiency, and leading cross-functional teams to deliver innovative solutions across global supply chains.

## CORE COMPETENCIES

Supply Chain Management

Demand Forecasting & Analysis

Inventory Optimization

Strategic Sourcing & Procurement

Capacity & Supply Planning

Vendor & Stakeholder Management

Process Automation & Productization

Lean Six Sigma Process Improvement

Cross-functional Team Collaboration

Operational Excellence

Project Planning and Execution

Cost Reduction

Agile Implementation

## SOFT SKILLS

Team Leadership & Critical thinking

Observant & Team Player

Analytical & Collaboration

## EDUCATION

- ▶ **UGC NET in Management** Qualified in Dec 2023
- ▶ **MBA in Production and Operations Management** from Amity University, Noida | 2012-2015
- ▶ **Courses on Provisioning, Procurement and allied activities** from Material Management Institute, IAF in Jan-Feb 2020
- ▶ **Bachelor of Commerce** from Indira Gandhi National Open University | 2007 – 2010

# Satish Kumar Singh

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## PROFILE SUMMARY

- ▶ Experienced **Supply Chain and Digital Transformation Leader** with **over 19 years** of expertise in **demand forecasting, supply chain management, logistics** and **process improvement** across India.
- ▶ Proven ability to lead **end-to-end supply chain operations**, from raw material procurement to finished goods dispatch, ensuring efficiency, cost control, and adherence to timelines.
- ▶ Expert at **vendor development and negotiation**, ensuring timely and cost-effective procurement of raw materials and packaging supplies while maintaining strong relationships with stakeholders.
- ▶ Proficient in **warehouse management** and **inventory optimization**, ensuring zero downtime in production through effective stock monitoring and engineering store inventory models.
- ▶ Proven track record in enhancing **customer-facing metrics** such as in-stock levels, delivery SLA adherence, and shopping experience by implementing strategic inventory optimization techniques.
- ▶ Excellence in **managing complex supply chain projects**, optimizing operational workflows, and leading cross-functional teams to successfully deliver strategic supply chain initiatives within established timelines and budgets.
- ▶ Well-versed in defining **project roadmaps, mitigating risks**, and **achieving key performance metrics**.
- ▶ Strong business acumen, with experience in managing **key stakeholder relationships** and driving **cross-functional collaboration** to align business needs with scalable technical solutions.
- ▶ **Strategic Leader** adept at optimizing **operational workflows**, driving **cost efficiencies**, and implementing **Lean Six Sigma methodologies** to foster continuous process improvement and reduce operational waste.
- ▶ Transformational leader in **talent management**, having successfully led nationwide **upskilling programs** and developed **skill matrices** to enhance **technical capabilities** across teams.

## WORK EXPERIENCE

**Senior Non Commissioned Officer (Operations & Supply Chain) | Indian Air Force**  
Sep'05 – Present

- ▶ Spearheaded and managed comprehensive supply chain and logistics operations in high-pressure, dynamic environments.
- ▶ Directed end-to-end supply chain activities, encompassing demand forecasting, procurement, vendor selection, and order management from international and domestic suppliers, ensuring timely and cost-effective delivery of critical supplies.
- ▶ Supervised cross-functional teams to optimize logistics processes, ensuring the safe and timely delivery of goods while mitigating operational risks effectively.
- ▶ Deployed Lean Six Sigma methodologies to streamline processes, significantly reducing operational errors and waste, and cultivating a culture of continuous improvement.
- ▶ Administered inventory and warehouse operations, implementing robust quality control measures and minimizing wastage through meticulous tracking and material preservation strategies.
- ▶ Mentored and coached junior team members, fostering skill enhancement and contributing to the development of high-performance teams.
- ▶ Managed logistics and supply chain projects to ensure the on-time delivery of materials and equipment, aligning with project deadlines and organizational objectives.
- ▶ Leveraged SAP SCM/MM and SQL tools for data analysis, inventory tracking, report generation, and ensuring seamless integration and data accuracy across supply chain systems.
- ▶ Developed and implemented contingency logistics plans to support operational readiness in challenging and resource-constrained environments.
- ▶ Conducted in-depth risk assessments to identify vulnerabilities in supply chain operations and devised proactive mitigation strategies to ensure mission-critical continuity.
- ▶ Collaborated with senior leadership to design and execute strategic initiatives aimed at enhancing supply chain resilience and operational efficiency.
- ▶ Pioneered the integration of advanced tracking technologies to improve real-time visibility and traceability of goods across the supply chain.
- ▶ Led the evaluation and standardization of vendor contracts, ensuring compliance with regulatory frameworks and optimizing long-term supplier relationships.

### Highlights:

- ▶ Successfully led logistics operations for critical government projects in remote and challenging locations, meeting project milestones through effective cross-functional collaboration.
- ▶ Enhanced cost efficiency and ensured timely material deliveries by cultivating strong relationships with both international and domestic vendors, surpassing requirements for key government initiatives.
- ▶ Received commendations for outstanding leadership and team management capabilities, driving improved team cohesion, enhanced performance, and high morale, even in demanding situations.
- ▶ Streamlined inventory management practices, reducing stock discrepancies and ensuring optimal resource availability for mission-critical operations.
- ▶ Spearheaded the adoption of automated supply chain management tools, resulting improvement in operational efficiency and decision-making speed.
- ▶ Successfully negotiated long-term contracts with key suppliers, achieving an average cost reduction while maintaining high-quality standards.
- ▶ Oversaw the successful execution of emergency logistics operations during natural disasters, ensuring uninterrupted supply lines and aiding humanitarian efforts.

### CERTIFICATIONS

- ▶ UGC NET in Management in Dec 2023
- ▶ Courses on Provisioning, Procurement and Allied Activities

### RESEARCH PUBLICATIONS

- ▶ Successfully published research journal in two major International Journal Publishers.
- ▶ Many are under consideration and waiting to publish

### ACHIEVEMENTS

- ▶ Commended by Air Officer Commanding in Chief, Maintenance Command on 08 Oct 24.
- ▶ Optimized supply chain processes by reduction in operational waste and enhancing efficiency across all supply chain phases.
- ▶ Directed logistics operations for critical government projects in challenging environments, showcasing expertise in project management and cross-functional team coordination.
- ▶ Developed cost-efficient procurement strategies by fostering strong vendor relationships, ensuring the timely delivery of high-quality materials from international suppliers for key government initiatives.
- ▶ Earned recognition for outstanding leadership and team management capabilities, particularly in high-pressure situations, resulting in improved team cohesion and enhanced performance.
- ▶ Successfully published research journal in two international journal publishers

### TECHNICAL SKILLS & TOOLS

- ▶ SAP SCM/MM
- ▶ Agile Management Platforms

### PERSONAL DETAILS

Languages : English & Hindi  
Date of Birth : 29<sup>th</sup> Nov 1986  
Address : Avadi, Chennai



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**NATIONAL ELIGIBILITY TEST FOR ASSISTANT PROFESSOR**

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Certified that **SATISH KUMAR SINGH** Son Daughter of **BAIJNATH SINGH** and **UMA DEVI** has qualified the UGC-NET for eligibility for Assistant Professor held on **13.12.2023** for December 2023 in the subject **MANAGEMENT (INCLUDING BUSINESS ADMN. MGT./MARKETING / MARKETING MGT. / INDUSTRIALRELATIONS AND PERSONNEL MGT. / PERSONNEL MGT. / FINANCIAL MGT./CO-OPERATIVE MANAGEMENT**



As per information provided by the candidate, he/she had completed /appeared or was pursuing his/her Master's degree or equivalent examination in the related subject at the time of applying for UGC-NET.

The date of eligibility for Assistant Professor is the date of declaration of UGC-NET result, i.e. **18-01-2024**, or the date of completion of Master's degree or equivalent examination with required percentage of marks within two years from the date of declaration of UGC-NET result, i.e. by **17-01-2026**, whichever is later.

This is an electronic certificate only, its authenticity and category in which the candidate had appeared should be verified from National Testing Agency (NTA) by the institution/appointing authority. This electronic certificate can also be verified by scanning the QR Code.

The validity of this electronic certificate is forever.

Date of issues: **26-02-2024**

Rajesh Kumar, IRS  
Director(Exam), NTA

Note: NTA has issued the electronic certificate on the basis of the information provided by the candidate in his/her online Application as the appointing authority should verify the original records/certificates of the candidate while considering him/her for appointment, as NTA will not be liable for any false information provided by the candidate. The NTA is only responsible for the result which can be verified from the repository available from the website of NTA ([ugcnet.nta.ac.in](http://ugcnet.nta.ac.in)). The candidate must fulfil the minimum eligibility conditions as laid down in the notification for UGC-NET.

9BA40D9C-0377-9F3F-5982-8AB3CD90989D

DOI: 10.55041/IJSREM38142



ISSN: 2582-3930

Impact Factor: 8.448

INTERNATIONAL JOURNAL OF SCIENTIFIC RESEARCH IN ENGINEERING & MANAGEMENT

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## CERTIFICATE OF PUBLICATION

International Journal of Scientific Research in Engineering & Management is hereby awarding this certificate to

**Satish Kumar Singh**

in recognition to the publication of paper titled

**IMEEC: Boon for Logistics Sector**

published in IJSREM Journal on **Volume 08 Issue 10 October, 2024**

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Editor-in-Chief  
IJSREM Journal

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